

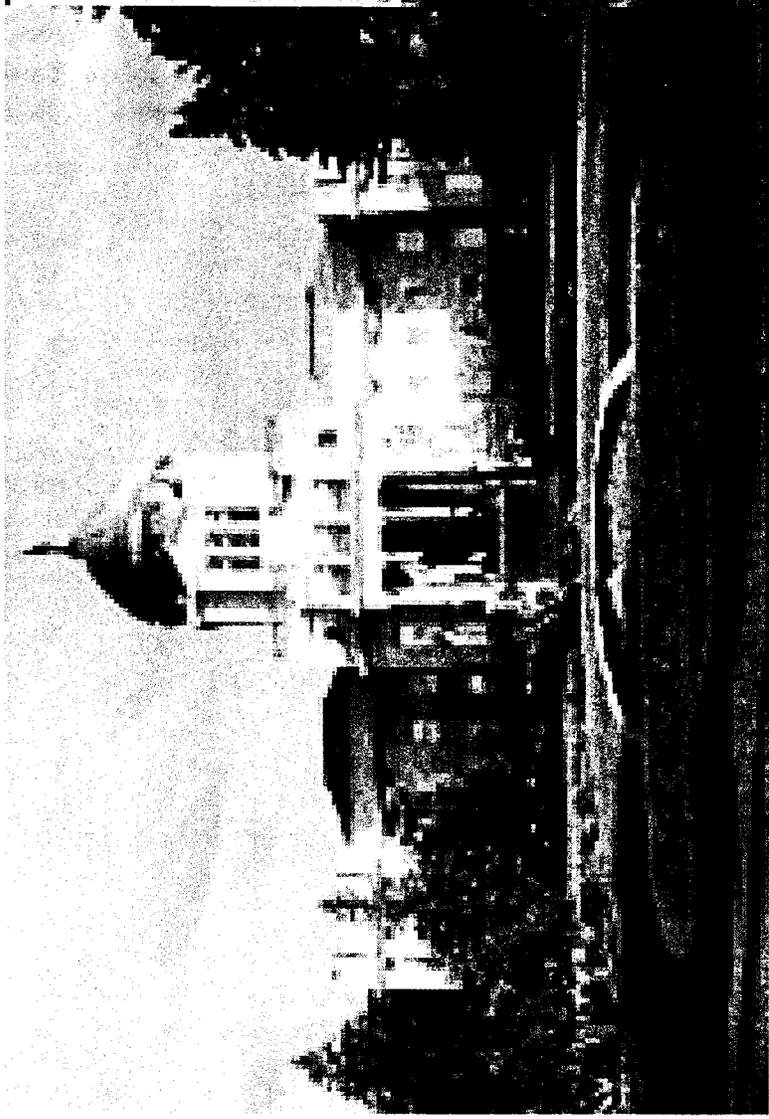
Community, Counseling and Correctional Services, Inc. (CCCS)-
*Staying the Course- maintaining and creating jobs in these
turbulent economic times.*

- CCCS currently employs 473 Montanans (402 full-time and 71 part-time)
- CCCS had a payroll and benefits of \$17,588,632 in Montana in FY2010-
- CCCS spent \$15,710,982 in goods and services in Montana in FY 2010
- Together we can continue to provide good paying jobs for Montana Citizens in Montana Communities
- CCCS places an emphasis on buying goods and services locally in the communities where we operate programs- Economic Stimulus and Montana Jobs
- CCCS is currently engaged with other Montana based businesses to expand services in lieu of outsourcing jobs
- Mission driven organization- CCCS exists to fulfill its mission statement and provide critically needed services to offenders
- CCCS has a corporate responsibility to "Pay it Forward"
- Benefit of communities- CCCS has invested in infrastructure in communities where it operates- spurring other economic development in Montana
- Unnecessary cuts will take away jobs, hurt the economy, and diminish treatment opportunities for offenders and their families.
- Keep our communities safe (public safety) and deliver cost efficient treatment and programming.
- CCCS is a not-for-profit. As a not-for-profit "Our bottom line is not our bottom line!" CCCS is guided by the organizational mission statement and not focused on returning profits to shareholders. As a not-for-profit, CCCS must plow any excess revenues back into its people (salaries, training, etc.), programs (expansion of programs, additional services offered i.e. medical, chemical dependency), and/or physical plants (facilities are under constant use and require investment to ensure safety and security).
- Continue to fund programs that are proven to be effective. CCCS has worked with the Department of Corrections and the University of Montana School of Social Work to study the effectiveness of the treatment programming that CCCS provides at its treatment facilities. CCCS continues to improve upon the treatment services that it provides for the Montana Department of Corrections and utilizes the current, state-of-the-art treatment protocols to ensure efficient use of tax dollars. This saves lives while reducing recidivism, holding offenders accountable, and generating tremendous cost savings within the correctional system.
- Many community correctional/treatment programs require that offenders pay a portion of their room and board. This ensures that offenders are invested in their program, hold offenders accountable, and ease the financial burden of the offender to the State.
- Offenders are required to volunteer their time and perform community service as a way of paying it back
- CCCS has several programs accredited by the American Correctional System (ACA), which is the highest level of achievement in the correctional world.
- Together we can continue to prepare offenders for release back into Montana Communities with the skills that they need to succeed outside of the correctional system- This will allow them to become productive tax paying citizens while fulfilling familial responsibilities and ultimately saving lives.

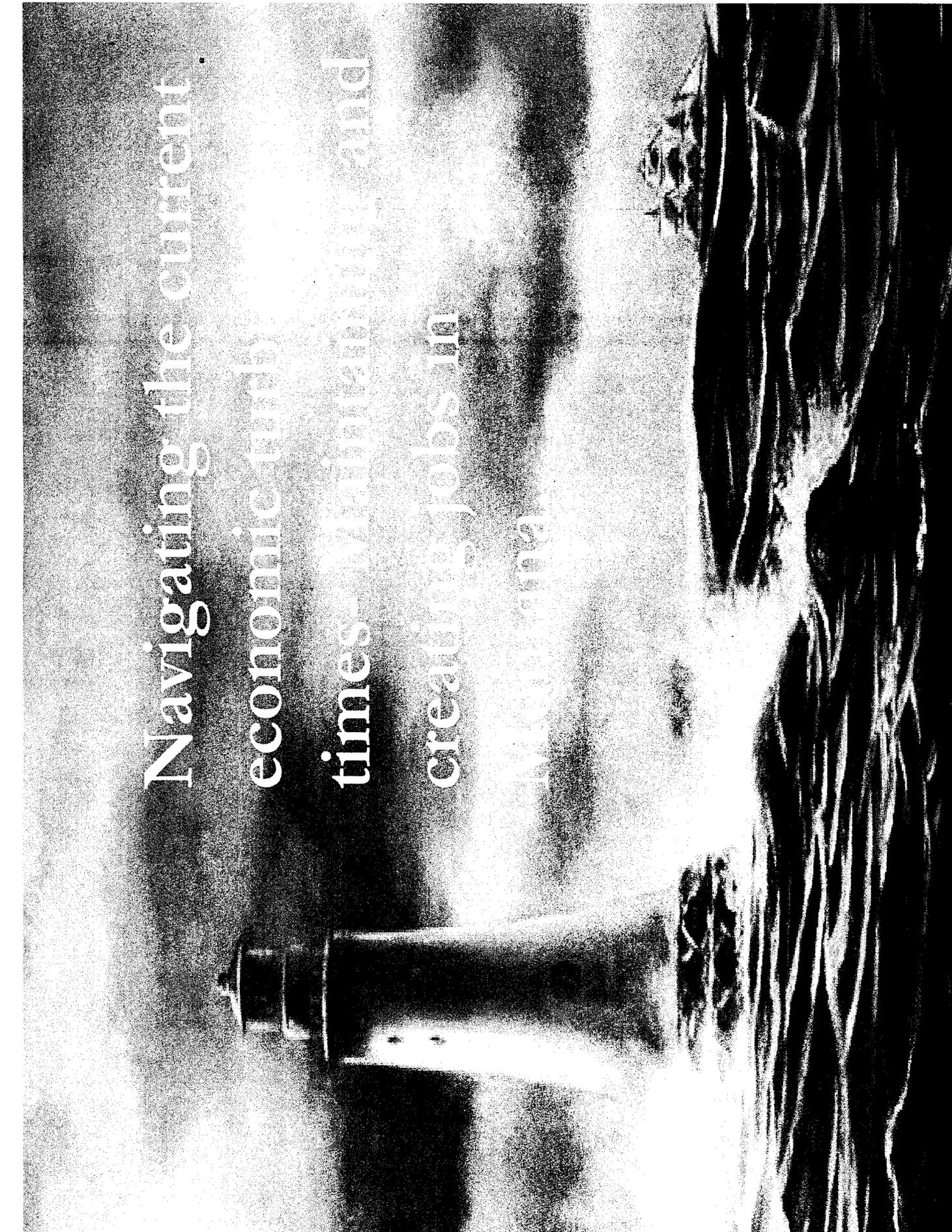
Additional information can be found on Community, Counseling and Correctional Services, Inc. website at www.cccscorp.com Additional questions or comments can be e-mailed to Mike Thatcher, CEO of CCCS at mthatcher@cccscorp.com or by phone at 406-782-0417.

**A Presentation to
62nd Session of the Montana Legislature**

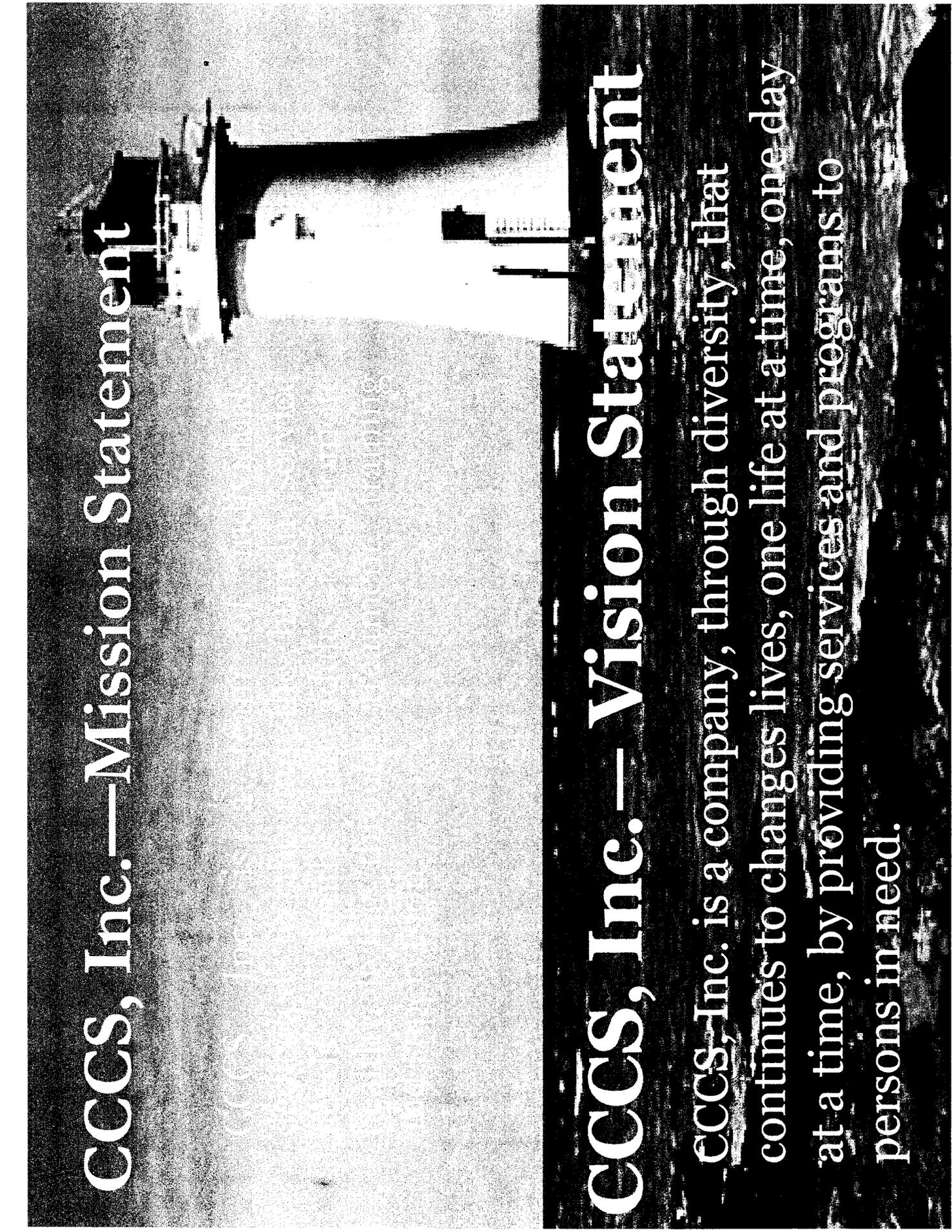
Jobs Listening Session



**Community, Counseling, and
Correctional Services, Inc.**



Navigating the current
economic turbulence
times. Maintaining and
creating jobs in
Michigan.



CCCS, Inc.—Mission Statement

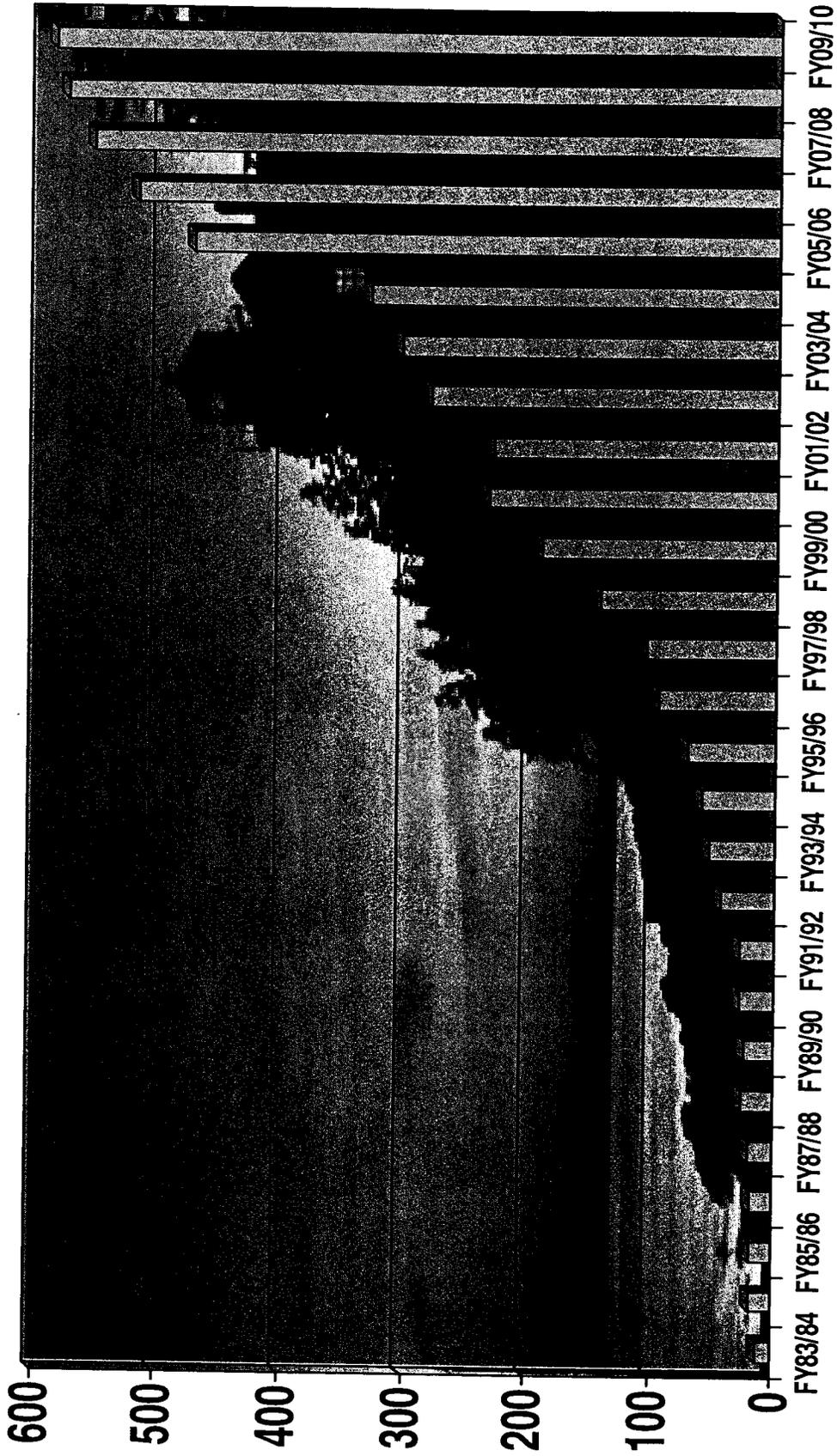
CCCS, Inc.— Vision Statement

CCCS, Inc. is a company, through diversity, that continues to change lives, one life at a time, one day at a time, by providing services and programs to persons in need.

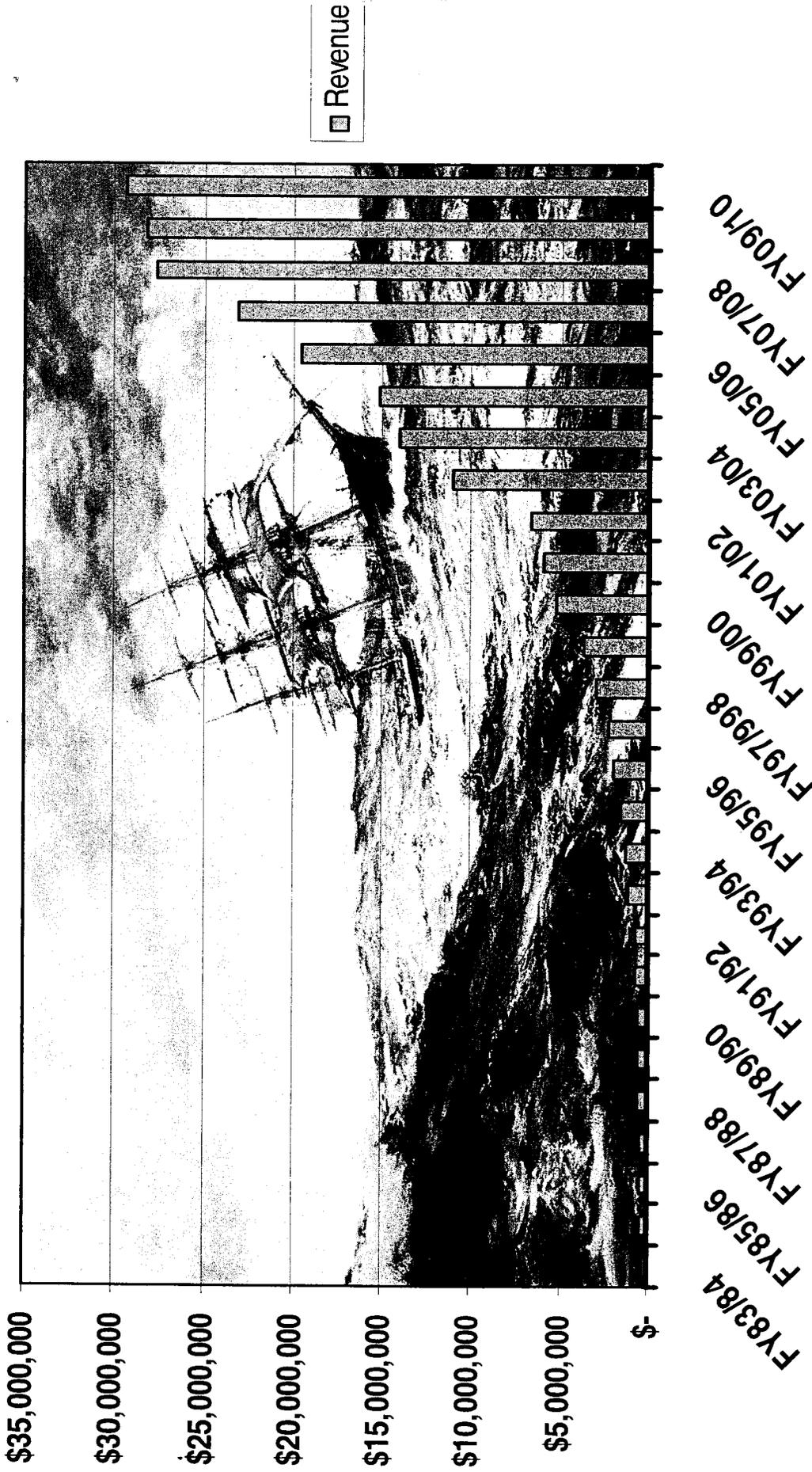
CCCS, Inc.—Overview & History

- Private, not-for-profit, 501-c(3) corporation.
- Incorporated in 1983.
- Headquartered in Butte, Montana.
- Governed by a non-compensated Board of Directors—many of whom are the original board members.
- Providing services for local, state, and federal agencies since 1983.
- Providing correctional and other human service programs designed for adults and juveniles.

CCCS Employee Growth



CCCS Corporate Revenue Growth



CCCS was presented with the Small Business of the Year award by the Montana Ambassadors Group in February of 2010.

This honor recognizes the company's ability to deliver services more creatively, create jobs, promote economic development and building long-term partnerships with Montana communities where CCCS operates.



MONTANA

AMBASSADORS

CCCS currently operates 13 programs in 3 states

11 in Montana

- Butte Pre-Release Center (Butte, MT)
- Women's Transition Center (Butte, MT)
- Connections Corrections Program (Butte, MT)
- WATCh Program (Warm Springs, MT)
- Connections West (Warm Springs, MT)
- START Program (Anaconda, MT)
- Nexus Correctional Treatment Program (Lewistown, MT)
- WATCh East (Glendive, MT)
- Discovery House (Anaconda, MT)
- RYO Correctional Facility (Galen, MT)
- Gallatin County Re-Entry Program (Bozeman, MT)

2 Out-of-State (1 is Washington State and 1 in North Dakota)

- Martin Hall (Medical Lake, Washington)
- Bismarck Transition Center (Bismarck, North Dakota)
- These Out-of-State programs have an economic effect supporting Montana Jobs

Where it all started...



Burrell Pre-Release Center and Women's Transitional Center (Butte, Montana)

- Opened in 1983 and the unemployment rate in Butte Silver Bow was approximately 20%
- Originally a 25 bed program in a leased building. There were originally 12 fulltime employees
- Today the Pre-Release can hold 150 adult male offenders and 60 adult female offenders
- CCCS has subsequently acquired the buildings and infused millions of dollars of capital
- Only adult programs that are accredited by the American Correctional Association (ACA)

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FIDELITY
LODGE
No. 8

TURN KEY PROJECTS

(Design/Build/Finance/Operate)

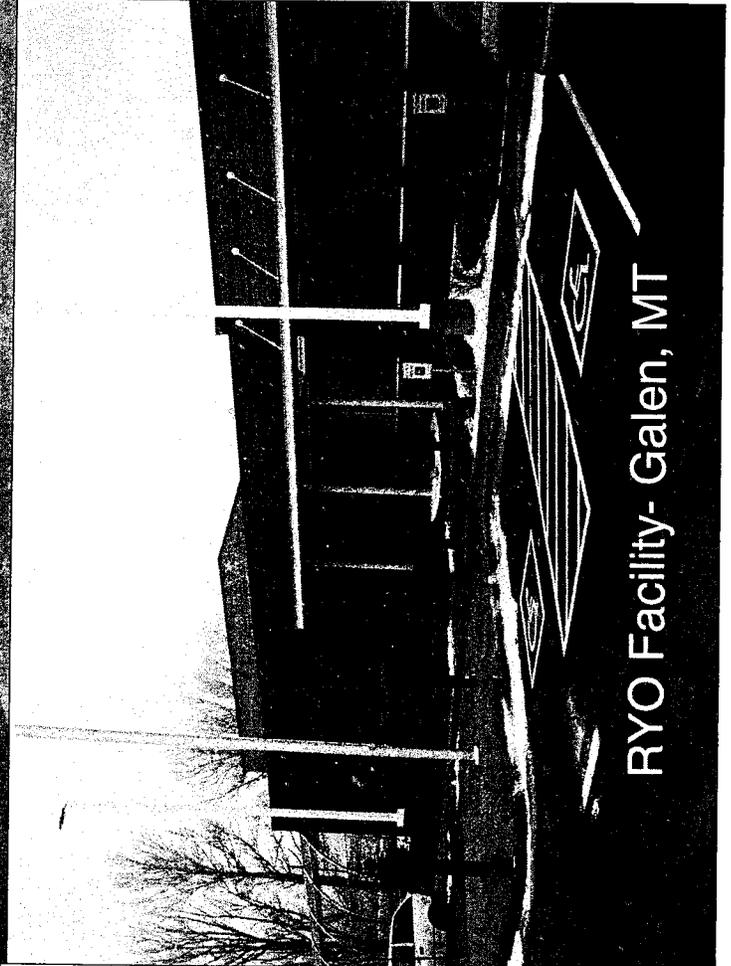


START Facility- Anaconda, MT



Nexus Correctional Treatment Facility- Lewistown, MT

- No upfront capital required
- Construction costs are embedded in the daily per diem
- Cost saving from timely construction- design/build partnership – no bid and value engineering
- Creates construction jobs for Montana Citizens
- New and enhanced infrastructure (spurs other business development)
- Economies of scale allow CCCS to provide services where cities/counties cannot afford to operate their own facility

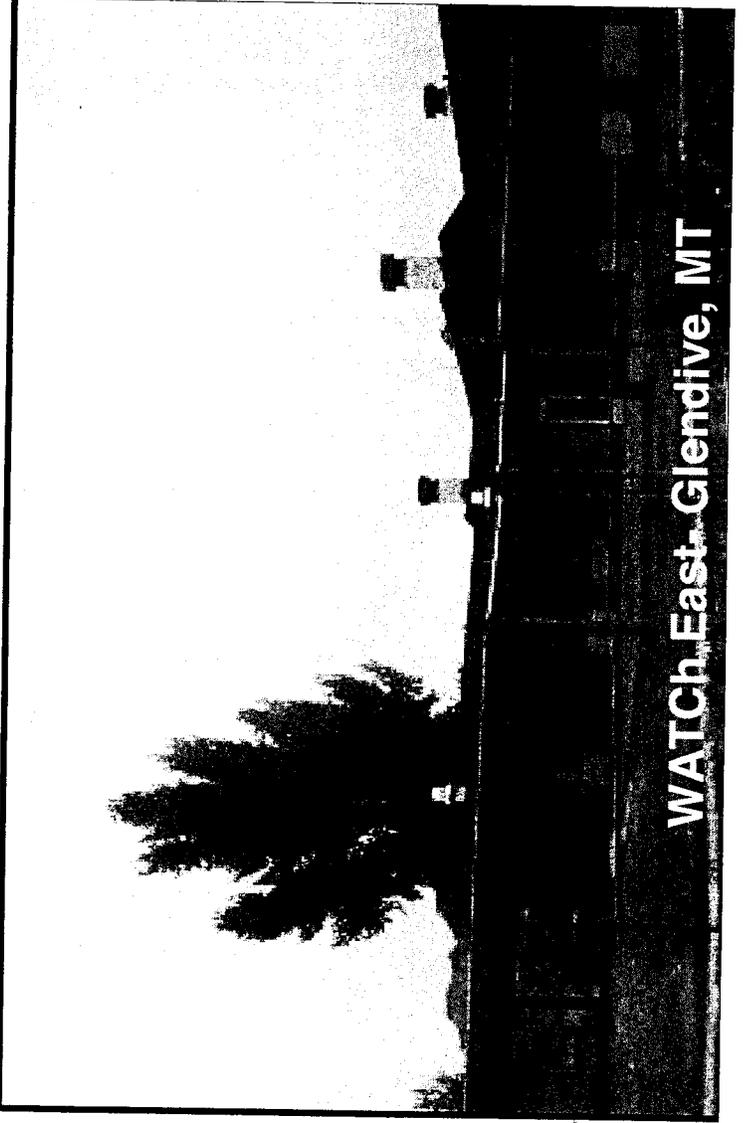


RYO Facility- Galen, MT

Re-Development of State Properties



- Warm Springs Campus
- Galen Campus
- Eastmont Campus



WATCH East Glendive, MT

Why Community Corrections Makes Sense

- Community placements are the most affordable form of supervision- short of probation and parole
 - Pre-Release Beds
 - Intermediate Sanction Facility
 - START Program (56 days at START vs. 12 months in prison)
 - Treatment Beds
 - WATCH (6 months of treatment vs. 13 months in prison)
 - WATCH East (6 months of treatment vs. 13 months in prison)
 - Nexus Correctional Facility
- Offenders are required to pay room and board, medical costs, family support, restitution, community service, etc.
- Make\$ \$en\$e
 - Saves \$\$\$ while holding offenders accountable as they re-enter their respective counties
 - Utilize assessments that measure risk, needs and likelihood of success
- Satisfies 80/20 concept
 - Save \$\$\$ on the front-end vs. \$\$\$ at the back end
- Public safety is PARAMOUNT and PRIMARY!!!
- Numerous lives and millions of \$\$\$ have been saved in Montana with community correctional programs
- Remember- except for the people who die in prison, everyone who goes to prison eventually leaves.

Prior Funding Cuts

- Loss of 2 beds at WATCH East in Glendive, MT
- Removal of 1% COLA in the second year of the bi-annum
- Northwest Montana Pre-Release Center
 - loss of funding for the bi-annum
 - \$154,000 invested in the project
 - 2 years of multiple staff members time (wages/benefits)- cost???

Economic Impacts of CCCS

Fiscal Year 2010

	# Employees			Payroll & Benefits	Goods & Services	Total
	Full-time	Part-time	Total			
Butte Prelease	49	20	69	\$2,287,653	\$1,374,300	\$3,661,954
Connections	24	10	34	\$1,183,622	\$215,584	\$1,399,206
Discovery House	6	6	12	\$279,124	\$39,379	\$318,503
RYO	73	4	77	\$3,129,833	\$708,609	\$3,838,443
Women's Transitional	26	8	34	\$1,133,622	\$323,481	\$1,457,103
START	50	1	51	\$1,619,528	\$10,210,658	\$11,830,186
WATCH	68	4	72	\$2,750,160	\$617,513	\$3,367,673
Gallatin Re-entry	15	11	26	\$685,945	\$391,579	\$1,077,525
WATCH East	25	4	29	\$1,058,703	\$315,913	\$1,374,616
Nexus	41	1	42	\$1,618,602	\$824,330	\$2,442,932
Total Montana Econ Impact	402	71	473	\$17,588,632	\$15,710,982	\$33,299,614
Martin Hall	25	10	35	\$1,082,833	\$368,537	\$1,451,370
Bismarck Transition	48	3	51	\$1,865,822	\$1,278,275	\$3,144,096
Other geographic areas	73	13	86	\$2,948,655	\$1,646,812	\$4,595,467

We need your continued legislative

support!!!

- ☛ Thank you for your past support
- ☛ To support 80/20 plan
- ☛ Continued support for existing correctional programs and services
- ☛ Support for expansion of existing state-wide programs i.e., PRC, Connections, START, NEXUS, WATCH Programs, and etc.
- ☛ Support for funding of new community based programs i.e. Pre-Release in the Kalispell area, additional short-term treatment facility, any/all correctional and treatment programs DOC is requesting
- ☛ Support DOC proposed legislation
- ☛ Per Diem increase-COLA-(1% & 3% bi-annual request- same as the Governor's budget proposes for unionized state employees)
 - 1) Competitive wages and benefits—recruitment/retention
 - 2) Escalating costs
 - ☛ A) Health Insurance
 - ☛ B) General and Comprehensive Liability Insurance
 - ☛ C) Utilities and Fuel Costs
 - ☛ D) Food, etc
- ☛ With your partnership we can continue to provide these valuable services to our State and keep the Montana tax dollars and jobs local
- ☛ Outcomes-Continue to Utilize research and evidence based curriculums that demonstrate successful outcomes by reducing recidivism, savings lives, holding offenders accountable, and generating tremendous cost saving- both short and long term
- ☛ Together we can continue to provide economic stimulus in Montana and in your districts

Why Other States?

- Mission Driven
- Generate Jobs for Montana Citizens
- Diversification (Out-of-State revenue supports MT Programs)
- CCCS must increase and diversify it revenue base to provide for future growth and services
- CCCS must and will be able to move with the shifting tides of these difficult days

Implementing the wrong short-term solutions now will guarantee costly, difficult and long-term problems down the road.

- Making small adjustments can have a kaleidoscope effect- it can change the entire picture
- Programs that work and are measurable ensure that there are fewer people incarcerated, fewer people committing new crimes, more offenders addressing their mental health and substance abuse issues, more offenders transitioning into communities and becoming working tax paying citizens, and creating a more cost effective correctional system.
- In the big picture, government can direct more long term funding to other areas that require such funds i.e. tax breaks, education, etc.
- Correctional costs will diminish and public safety will improve by continuing to have bi-partisan support for community based treatment programs that CCCS operates

Life Cycle

- Sustainability
- Future Non-Competitive Business/Industry
- Generate Additional Revenues to Support Our Non-Profit/Clients
 - Vitamins- Currently outsourced to China
 - Housing
 - Urinalysis
 - Food Services
 - Transportation
 - Private/Private Partnerships with current MT employers
 - ARCO
 - Program Replication/Expansion of Services
 - Opportunities in other states
- Less Burden on Governments- Provide Social Welfare
- Re-Structuring- For Profit vs. Non-Profit Subsidiaries

Why a not-for-profit?

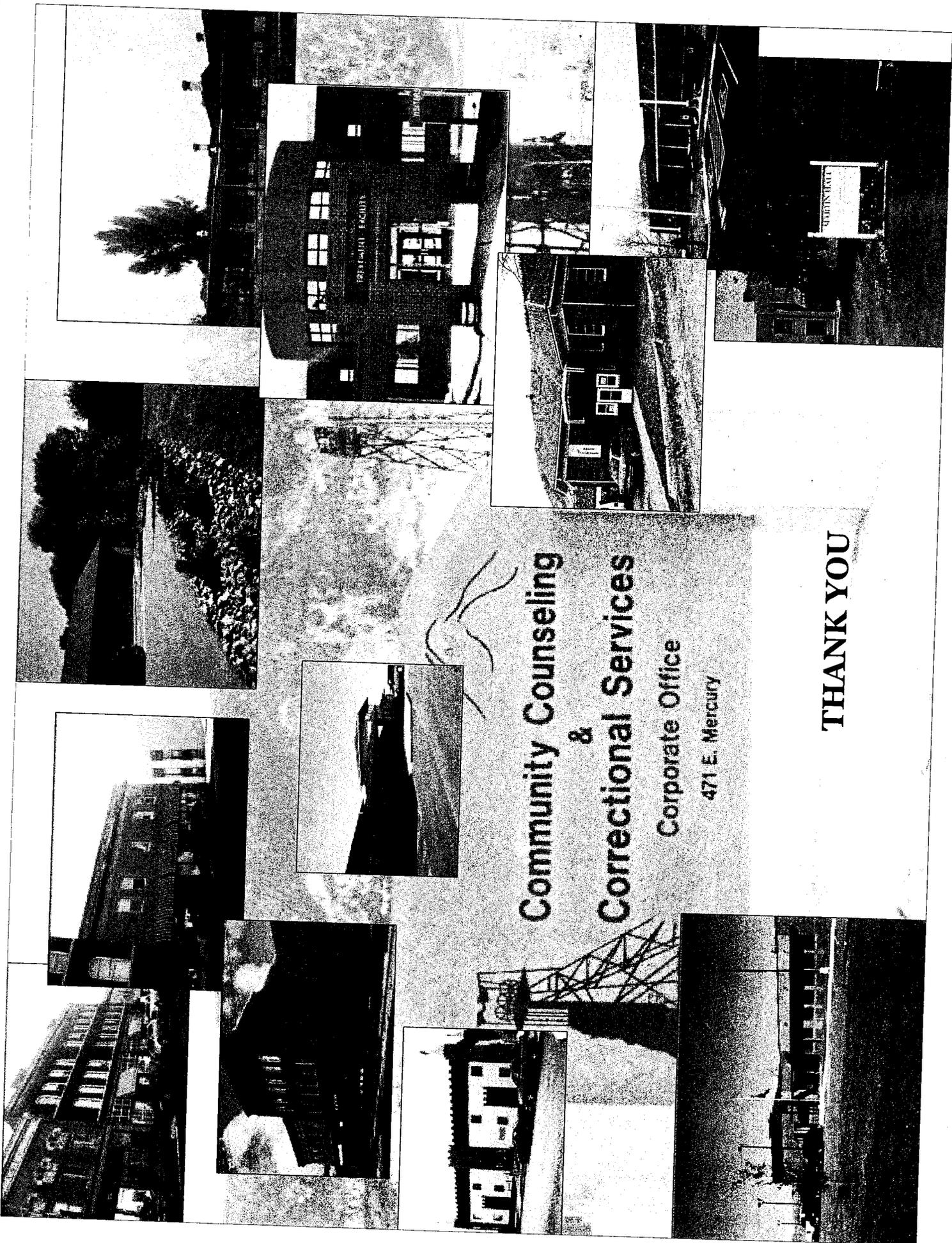
“Our bottom line is not our bottom line.”

- No Shareholders- Montana People, Working in Montana, Tax Dollars stay in Montana
- No Profits- All excess revenue can only be plowed back into
 - Personnel
 - Programs
 - Physical Plants
 - Expansion of Mission and Services

Public vs. For-Profit vs. Private Non-Profit

- No Shareholders
- Profits
- Corporate Social Responsibility- Pay it Forward
- Role we pay in Montana and all our communities- volunteer opportunities
- Making our communities a great place to live
- Benefit of Communities
 - Development of Infrastructure
 - RYO
 - Nexus
 - START
- Community Support
 - Lewistown
 - Anaconda

Expanding and developing jobs is bitter sweet-
However these services benefit clients and families of clients as well as the communities
that these clients return to



Community Counseling & Correctional Services

Corporate Office

471 E. Mercury

THANK YOU